XLRI Placement Report

(Batch 2023-2025)

B2K analytics

CONSULTING | RESEARCH | GRADING

Ref: B2K/XLRI/MUM/RB/003/2025-26 **March 16, 2026**

The Convenor
Placement Office
XLRI - Xavier School of Management,
Jamshedpur -831001
Jharkhand

Dear Sir,

Re: **Audit of Placement Report for 2023-25 placements of Post Graduate Diploma in Business Management and Post Graduate Diploma in Human Resource Management programmes of XLRI - Xavier School of Management**

We have audited the data related to remuneration, function & location as presented in the Placement Report prepared by XLRI - Xavier School of Management for the final placement (based on the offers received and accepted on campus) of the 2023-25 batch of Post Graduate Diploma in Business Management and Post Graduate Diploma in Human Resource Management programmes of XLRI - Xavier School of Management. The preparation of the Placement Report is the responsibility of XLRI. Our responsibility is to validate the information related to salary, function & location as provided in the report with the relevant documentation and comment on the conformance of those with the Indian Placement Reporting Standards (IPRS) Revision 2.2.

In this context, we confirm the following:

1. For the purpose of the audit, we have obtained all the information and explanations which to the best of our knowledge and belief were necessary. In our opinion, the Placement Report complies with the Indian Placement Reporting Standards Revision 2.2.

2. The validation of information presented in the report is based on communication received by XLRI from recruiting companies. B2K Analytics (formerly Brickworks Analytics) has not independently sourced any information or documentation directly from the recruiters.

3. We have verified the information with respect to salary, function & location as presented in the report with the communication received by XLRI from the recruiters.

    a. The information has been categorised as best as possible under different salary heads as given in the IPRS Revision 2.2; where a break-up was not available, the salary has been considered only as 'Maximum Earning Potential'.

    b. The data points mentioned under different salary heads are representative of aggregate salary components offered to the candidates.

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c. Stock Options (ESOPs)/ESPP have been mentioned for some students with details on the amount to be vested in the first year. Hence, the corresponding fixed amount has been considered for the calculation of the 'Maximum Earning Potential' (MEP). In cases where the vesting schedule was not specified, we have assumed that 25% of the ESOPs will vest in the first year.

d. Long-Term benefits (to be paid after twelve months) like ESOPs, retention bonus and any other long-term benefit (if mentioned in the offer letter) to be paid after the first year have not been considered for the calculation of MEP.

e. We have considered the amount of gratuity in the calculation of MEP even though it is payable after 5 years of continuous service as this amount was not separately available for all the candidates.

f. Offer letters of 21 students provided by the institute were not signed. A declaration to this effect has been obtained from XLRI.

g. Salary details for 20 students could not be verified as the offer letters were unavailable for audit. The salary details of these students have been confirmed by the Placement convenor.

h. We could not determine the function for 137 students from the supporting documents as the recruiters did not specify them in the offer letters. These functions have been considered as advised by XLRI. A written undertaking for the same has been obtained from the Placement Convenor.

i. In the absence of location details in certain offer letters, and as some work locations are determined post-joining, we were unable to verify the job locations for 13 students. Accordingly, the locations for these students have been considered based on the Institute's advice. We have obtained official confirmation of the job location details, remuneration, and functional roles from the Placement Convenor.

j. Wherever information was missing reasonable assumptions have been made.

4. The acceptance of offers and the number of students opting out of the placement process has been established through written communication from those students.

    1. Out of 590 students eligible for placements, 7 students opted out of the placement process.

5. Although a total of 583 students were placed through the Institute, the report presents data for only 582 students due to the unavailability of information for the remaining one.



6. While auditing the data it was observed that not all the students have been offered one-time cash payments like joining bonus, retention bonus etc. Therefore, the average of one-time cash payments, represents the average of one-time cash payments actually received by the students and not the average of all the students.
7. We have only audited the data related to salary, function & location in the placement report and not the report's overview section, which explains the placement process.

Best Regards,



Ritaban Basu
CEO
B2K Analytics

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Overview

XLRI Jamshedpur and XLRI Delhi NCR has successfully finished placements for the graduating class of 2023-25 across their esteemed Two-year PGDM (BM) and Two-year PGDM (HRM) programs, with all, 591 students receiving job offers in the Final Recruitment Process. This placement process unfolded in two phases. Initially, the Lateral Recruitment

Top Recruiters

The top segments based on roles offered were Consulting, ITES, E-Commerce, Sales & Marketing and General Management. Consulting firms extended offers to **26%** of the candidates. ITES, E-Commerce, Sales & Marketing constituted **20%** and **17%** of the roles offered to the students respectively. **Accenture Strategy, BCG, Amazon, Hindustan Unilever, Tata Steel and Bajaj Auto** made the highest number of offers. Other top and legacy recruiters include but not limited to Aditya Birla Group, Asian Paints, Bain & Company, ITC, IndigoEdge, JP Morgan Chase & Co., McKinsey, P&G and TAS. New recruiters include Accenture Technology Consulting, BMW, ClearTax, DE Shaw, Godrej Properties, L'Oreal, Michael Page, Ola, Philip Morris, Simpl, StrategyTech Advisors, Sutra Management Consulting, and Thoucentric to name a few.

Sectoral Overview

Consulting

XLRI continued to be the destination of choice for consulting firms such as Accenture Strategy, Accenture Technology Consulting, Aon, Auctus Advisors, Bain & Company, Boston Consulting Group, Deloitte, Everest Group, Ernst & Young, EY Parthenon, Intueri Consulting, Kearney, KPMG, Michael Page, McKinsey, PricewaterhouseCoopers, Samagra Governance, StrategyTech Advisors, Sutra Management Consulting, Vector Consulting and others participating in the process. The surge in consulting roles can be primarily linked to the influx of various new consulting companies recognizing the exceptional talent pool at XLRI, underscored by our rigorous pedagogical approach. This growing interest is further bolstered by the distinguished track record of XLRI graduates in esteemed management consulting firms both in India and internationally.

ITES, E-commerce, Gaming and Online Services

Despite the downturn in the tech sector market, recruitment remained robust in areas such as Product Management, Analytics, and Programme Management. A wide range of leading firms,

including Amazon, American Express, Atlassian, Cleartrip, Coforge, Cognizant, Ekincare, Ergode, FedEx, Flipkart, Genpact, GyanSys, HCL Technologies, Hexaware, iLink Digital, Inme, Intellect, LTTS, Media.net, NG-Next, PhonePe, Pine Labs, PlayGames 24x7, Poshn, Renewbuy, Searce, Star Disney, Tata Communications, Tech Mahindra, Texas Instruments, Winzo, and Xiaomi, continued to actively recruit, showcasing the industry's resilience and the ongoing demand for skilled professionals in these key roles.

FMCG, Pharma and Real Estate

XLRI has established itself as a campus preferred by FMCGs, and the trend continued this year with top firms such as ABinBev, Amul, Asian Paints, Beam Suntory, Colgate Palmolive, Dabur, Diageo, Haleon, HCCB, Hindustan Unilever, ITC, Jubilant, L'Oréal, Marico, Mondelez, Nestle, P&G, Pepsico, Pernod Ricard, Philip Morris, Pidilite, Reckitt, Samsung Electronics and others participating. The process witnessed hiring by companies in the pharma chemical sector such as Sun Pharma, Becton Dickinson, among others. Real estate developers viz. Godrej Properties, Abhinandan Lodha Enterprises and Landmark Group participated in the process for the first time. Roles in Strategy, Sales & Marketing, Supply Chain, Operations, IT and Human Resources were offered to the graduating students.

BFSI

The Finance sector was another major contributor, with the participation of firms such as Amazon, Angel One, Axis AMC, Bandhan Bank, Centrum Capital, Citi, Cleartax, Credit Saison, DBS, DE Shaw, Deutsche Bank, ETLI, Goldman Sachs, HDFC, HDFC Ergo, ICICI, Indigo Edge, IndusInd, JPMC, Kotak, L'Oreal, Natwest, NPCI, Piramal Enterprises, SimpL, SUD Life, TransUnion CIBIL, and Yes Bank, among others. The roles offered in this domain were Front End Investment Banking, Asset Management, Portfolio Management, Global and Corporate Banking, Wealth Management, Global Markets, Equity Research, and Retail Banking.

Automotive, Energy and Telecommunications

Manufacturing & Energy sector witnessed the boarding of recruiters such as BMW, Castrol, Crompton Greaves Essar, Exide Industries, KDDL, Ola, Saan Global, Shree Cements, Tata Power, Titan. Other legacy recruiters in these sectors were Bajaj Auto, Renew Power, Shell, Varroc. Airtel, Tata Electronics, and Vi were among other established firms in the telecommunications sector.

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General Management

Roles in General Management were offered by conglomerates such as ABG, Bajaj Finserv, Capgemini, JSW, L&T, Mahindra, Reliance, RPG, RPG Zensar, TAS, Tata Steel and other firms.

HR

XLRI holds the distinction of being the top choice for HR studies in the nation, drawing interest from a broad spectrum of companies for HR roles, including ABG, Accenture TAP, Airtel, Amazon, Asian Paints, Bajaj Auto, Essar, Godrej Properties, HDFC Ergo, HUL, ITC, Ola, Reliance, Sun Pharma, TAS, Tata Electronics, Tata Steel, Vedanta, and more. The HR positions offered span a diverse range of functions such as HR Consulting, Recruitment, Compensation & Benefits, HR Analytics, and Chief of Staff roles. Leading consulting firms like Aon, KPMG, PwC, EY, and Deloitte specifically target XLRI students for exclusive HR consulting positions, underscoring their confidence in XLRI graduates as the future leaders in HR.

1. Classification of students

1.1 Classification of the entire placement pool

Categories	Number
1. Number of students eligible for placements	590
1 a. Number of students graduating in 2025 PGDBM & PGDHRM	591
1 b. Number of students returning from Placement holiday	0
2. Number of students who did not seek placement through the institute	7
2 a. Company sponsored or already employed	0
2 b. Continuing education	0
2 c. Postponing job search/ seeking placement holiday	0
2 d. Entrepreneurship (Starting New business)	1
2 e. Returning to / joining family Business	0
2 f. Seeking placements outside the campus placement process	1
2.g Others	5
3. Total Who Sought Placements through the institute	583
4. Total Offers accepted	583
5. Number unplaced, if any	0

Table 1.1 Classification of the entire placement pool

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

2. Sector wise classification

Sector	Domestic	International	Grand Total
Automotive	25		25
BFSI	122		122
Conglomerate	23		23
Consulting	162	1	163
Consumer Electronics	7		7
E-commerce	19		19
Energy, Oil and Gas	21		21
FMCG	67		67
ITES	50		50
Manufacturing	27		27
Mining	5		5
Others	13		13
Pharma/Healthcare	17		17
Real Estate	5		5
Telecom	7		7
Transportation	11		11
Grand Total	**581**	**1**	**582**

Table 2.1 Classification of offers based on Sectors

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

3. Function wise classification

Job/ Role	Domestic	International	Grand Total
Category Management	2		2
Consulting	140		140
Finance	22		22
General Management	63		63
HR	146		146
IT/Analytics	32		32
Operations	13		13
Others	16		16
Product Management	21		21
Research	2		2
Sales & Marketing	108	1	109
Strategy	16		16
Grand Total	**581**	**1**	**582**

Table 3.1 – Classification of offer based on function

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

4. Location wise Classification

4.1 Domestic

Location	Grand Total
Ahmedabad	10
Bengaluru	131
Chennai	6
Delhi NCR	146
Hyderabad	12
Kolkata	17
Mumbai	187
Navi Mumbai	7
Others	33
Pune	32
Grand Total	**581**

Table 4.1: Classification of offers based on domestic locations

4.2 International

Location	Grand Total
Germany	1
Grand Total	**1**

Table 4.2: Classification of offers based on International locations

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5. Salary Data

5.1. Salary Heads – International (USD)

Salary Head	Min	Max	Median	Mean	Count
Fixed Yearly Cash Component	1000000	3634632	2140266	2143426	581
One time Cash Payment	30000	1800000	400000	416732	373
Total Guaranteed Cash Component	1000000	3634632	2400000	2410967	581
Maximum Earning Potential	1150000	4586528	2613200	2733683	581

Table 5.1: Classification of salary heads-Domestic

* For all non INR salaries, all conversions to INR from USD are mode as per the average closing rates in 2025 (1 USD = 87.16 INR). Data sourced from the Exchange Rates official website: https://www.exchangerates.org.uk/USD-INR-spot-exchange-rates-history-2025.html

5.2. Salary Heads – International (USD)

Salary Head*	Min	Max	Median	Mean	Count
Fixed Yearly Cash Component	$94,163	$94,163	$94,163	$94,163	1
One time Cash Payment	-	-	-	-	-
Total Guaranteed Cash Component	$94,163	$94,163	$94,163	$94,163	1
Maximum Earning Potential	$1,13,000	$1,13,000	$1,13,000	$1,13,000	1

Table 5.2: Classification of salary heads-Domestic

* For International salaries, all conversions to USD from EUR are made as per the average closing rates in 2025 (1 EUR = 1.13 USD). Data sourced from: https://www.exchange-rates.org/exchange-rate-history/eur-usd-2025

Description of Salary Heads

1. **Fixed Yearly Cash Component:** This is a total of the annual basic salary and additional guaranteed cash components. These additional components include cash payments and allowances that are part of the annual package. The term guaranteed signifies that the amount is certain unless there is an overall pay revision. The components falling under this salary head are the final and are not related to performance.
2. **One – time Cash Payment:** This head indicates the value of the remuneration given to a candidate as one-time cash benefit mostly at the time of joining.
3. **Total Guaranteed Cash Component**: This is the sum of fixed yearly cash component and one-time cash component.
4. **Maximum Earning Potential** – This is the sum of total guaranteed cash component, max possible-linked variable pay & all other components of salary that are a part of the offer.

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.3. Salary Statistics at Purchasing Power Parity (PPP)

Salary in USD at PPP*	Min	Max	Median	Mean	Count
INR salary (Total guaranteed cash component)	48,972	1,77,994	1,17,532	1,18,069	581
Non-INR salary (Total guaranteed cash component)	1,19,043	1,19,043	1,19,043	1,19,043	1
Combined INR and non-INR salary (Total guaranteed cash component)	48,972	1,77,994	1,17,532	1,18,071	582
INR salary (Maximum Earning Potential)	56,317	2,24,610	1,27,973	1,33,873	581
Non-INR salary (Maximum Earning Potential)	1,42,857	1,42,857	1,42,857	1,42,857	1
Combined INR and non-INR salary (Maximum Earning Potential)	56,317	2,24,610	1,28,262	1,33,888	582

Table 5.3: Salary Statistics at PPP Adjusted rates

* As per the PPP conversion rate for 2024 for all the available currencies from the World Development Indicators (WDI) database of the World Bank (1 USD = 20.42 INR = 0.70 EUR adjusted at PPP). Data is sourced from the World Bank official website: PPP conversion factor, GDP (LCU per international $) - India | Data

5.4. Combined Salary Heads in INR

Salary Head	Min	Max	Median	Mean	Count
Fixed Yearly Cash Component	1000000	8213838	2140266	2153856	582
One time Cash Payment	30000	1800000	400000	416732	373
Total Guaranteed Cash Component	1000000	8213838	2400000	2420937	582
Maximum Earning Potential	1150000	9857000	2619100	2745922	582

Table 5.4: Combined Salary Statistics in INR

* For International salaries, all conversions to INR from EUR are mode as per the average closing rates in 2025 (1 EUR = 98.57 INR). Data is sourced from the Exchange Rates official website: https://www.exchange-rates.org/exchange-rate-history/eur-inr-2025

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.5. Sector wise classification of salary – Domestic

5.5.1 Fixed yearly cash component

Sector	Min	Max	Mean	Median	Count
Automotive	1500000	2816000	2209842	2426004	25
BFSI	1200000	3250000	2103437	2125000	122
Conglomerate	1400000	2250000	1890867	1750000	23
Consulting	1500000	3634632	2314969	2278673	162
Consumer Electronics	1700000	1827500	1718214	1700000	7
E-commerce	1600000	3000000	2008639	2100000	19
Energy, Oil and Gas	1362372	2596924	2007123	2077992	21
FMCG	1600000	2673111	2339858	2369435	67
ITES	1057500	3220000	2060699	1989998	50
Manufacturing	1500000	2450660	1721719	1600000	27
Mining	1300000	1800000	1400000	1300000	5
Others	1000000	2344803	1587293	1500000	13
Pharma/Healthcare	1602000	2233998	1995376	2028000	17
Real Estate	1815722	2434783	2215058	2290000	5
Telecom	2130000	2250000	2232857	2250000	7
Transportation	1680000	3130436	2550515	2695653	11
Grand Total					**581**

Table 5.5.1: Sector wise classification of fixed yearly cash component-Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.5.2. One time cash payment

Sector	Min	Max	Mean	Median	Count
Automotive	200000	400000	277778	300000	9
BFSI	100000	900000	384859	400000	71
Conglomerate	100000	475000	381250	400000	12
Consulting	30000	1050000	452231	350000	130
Consumer Electronics	700000	700000	700000	700000	1
E-commerce	150000	737000	459722	515000	18
Energy, Oil and Gas	150000	300000	225000	225000	4
FMCG	100000	850000	384836	300000	61
ITES	150000	800000	365524	300000	21
Manufacturing	150000	1800000	701786	600000	14
Mining	250000	250000	250000	250000	1
Others	200000	250000	214286	200000	7
Pharma/Healthcare	350000	800000	440000	350000	5
Real Estate	100000	350000	212500	200000	4
Telecom	500000	500000	500000	500000	6
Transportation	400000	400000	400000	400000	9
Grand Total					**373**

Table 5.5.2: Sector wise classification of one-time cash payment-Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.5.3 Total guaranteed cash payment

Sector	Min	Max	Mean	Median	Count
Automotive	1500000	3116000	2309842	2426004	25
BFSI	1300000	3250000	2327412	2400000	122
Conglomerate	1400000	2250000	2089780	2150000	23
Consulting	1500000	3634632	2677871	2444455	162
Consumer Electronics	1700000	2527500	1818214	1700000	7
E-commerce	1750000	3000000	2444165	2837000	19
Energy, Oil and Gas	1362372	2596924	2049980	2077992	21
FMCG	1600000	3306022	2690231	2897104	67
ITES	1250002	3450000	2214219	2024660	50
Manufacturing	1500000	3600000	2085608	1800000	27
Mining	1300000	2050000	1450000	1300000	5
Others	1000000	2344803	1702677	1700000	13
Pharma/Healthcare	2000000	2402000	2124788	2056080	17
Real Estate	1815722	2640000	2385058	2634783	5
Telecom	2130000	2750000	2661429	2750000	7
Transportation	1680000	3530436	2877787	3095653	11
Grand Total					**581**

Table 5.5.3: Sector wise classification of total guaranteed cash payment-Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.5.4. Maximum earning potential

Sector	Min	Max	Mean	Median	Count
Automotive	1500000	3522200	2654266	2850004	25
BFSI	1550000	4000000	2520838	2526290	122
Conglomerate	1600000	2650000	2410876	2400000	23
Consulting	1500000	4586528	3160762	3010096	162
Consumer Electronics	1983333	2850000	2107143	1983333	7
E-commerce	2150000	3500000	2738134	2837000	19
Energy, Oil and Gas	1779000	2844600	2247514	2100000	21
FMCG	1733300	3594022	3089020	3047104	67
ITES	1400000	4256230	2479665	2400000	50
Manufacturing	1500000	3600000	2344218	2150000	27
Mining	1300000	2717000	1583400	1300000	5
Others	1150000	2500000	1811538	1700000	13
Pharma/Healthcare	2000000	2590000	2261214	2200006	17
Real Estate	1815722	3000000	2653144	2950000	5
Telecom	2130000	3000000	2875714	3000000	7
Transportation	1680000	4000001	3214546	3500001	11
Grand Total					**581**

Table 5.5.4: Sector wise classification of maximum earning potential- Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.6. Function wise classification of salary – Domestic

5.6.1. Fixed yearly cash component

Function	Min	Max	Mean	Median	Count
Category Management	2134480	2405132	2269806	2269806	2
Consulting	1400000	3634632	2340662	2400000	140
Finance	1300000	2835000	1904560	1900000	22
General Management	1316000	3000000	2093113	2000000	63
HR	1200000	3220000	2130737	2125000	146
IT/Analytics	1057500	2788470	2114422	2328607	32
Operations	1300000	3000000	2133693	2100000	13
Others	1792948	3250000	2223875	2000000	16
Product Management	1750000	2650000	2121462	2145000	21
Research	1700000	1700000	1700000	1700000	2
Sales & Marketing	1000000	2624705	1977620	2000000	108
Strategy	1400000	2816000	2233063	2400952	16
Grand Total					**581**

Table 5.6.1: Function wise classification of fixed yearly cash component - Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.6.2. One-time cash payment

Function	Min	Max	Mean	Median	Count
Category Management	150000	150000	150000	150000	2
Consulting	30000	1050000	455872	350000	109
Finance	150000	900000	515385	400000	13
General Management	100000	737000	355370	400000	46
HR	100000	1800000	413264	400000	87
IT/Analytics	150000	800000	438636	400000	22
Operations	100000	737000	429000	400000	6
Others	100000	600000	340000	400000	10
Product Management	100000	800000	398667	400000	18
Research	-	-	-	-	-
Sales & Marketing	100000	850000	366667	300000	51
Strategy	250000	1050000	550000	300000	9
Grand Total					**373**

Table 5.6.2: Function wise classification of one-time cash payment- Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.6.3. Total Guaranteed Cash Component

Function	Min	Max	Mean	Median	Count
Category Management	2284480	2555132	2419806	2419806	2
Consulting	1400000	3634632	2695591	2457000	140
Finance	1300000	3219435	2209106	2157252	22
General Management	1316000	3095653	2352589	2265000	63
HR	1300000	3600000	2376997	2400000	146
IT/Analytics	1357500	3000000	2415985	2416525	32
Operations	1300000	3000000	2331693	2426004	13
Others	1888554	3250000	2436375	2400000	16
Product Management	1850000	3450000	2463177	2400000	21
Research	1700000	1700000	1700000	1700000	2
Sales & Marketing	1000000	3306022	2150768	2125000	108
Strategy	1400000	3558900	2542438	2450000	16
Grand Total					**581**

Table 5.6.3: Function wise classification of total guaranteed cash component- Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.6.4. Maximum earning potential

Function	Min	Max	Mean	Median	Count
Category Management	2684480	3005852	2845166	2845166	2
Consulting	1700000	4586528	3210727	3016548	140
Finance	1300000	3548860	2323625	2400000	22
General Management	1400000	3500001	2639077	2600000	63
HR	1300000	4000001	2647324	2631600	146
IT/Analytics	1475000	3800000	2608875	2600000	32
Operations	1300000	3500000	2540309	2837000	13
Others	2024660	3250000	2534818	2507948	16
Product Management	1937500	4256230	2702257	2625000	21
Research	1983333	1983333	1983333	1983333	2
Sales & Marketing	1150000	3594022	2468289	2508798	108
Strategy	1400000	4133400	2802006	2583125	16
Grand Total					**581**

Table 5.6.4: Function wise classification of maximum earning potential – Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.7. Location wise classification of salary

5.7.1. Fixed yearly cash component

Location	Min	Max	Mean	Median	Count
Ahmedabad	1300000	2405239	1938960	2134480	10
Bengaluru	1000000	3220000	2172546	2140266	131
Chennai	1362372	3402528	2290355	2005352	6
Delhi NCR	1057500	3634632	2201908	2154500	146
Hyderabad	1500000	2650000	2025130	1900000	12
Kolkata	1600000	2505009	2226483	2505009	17
Mumbai	1439945	3402528	2165048	2200000	187
Navi Mumbai	1200000	2077992	1718285	1750000	7
Others	1300000	2624705	1804274	1680000	33
Pune	1400000	2668077	2110373	2360502	32
Grand Total					581

Table 5.7.1: Location wise classification of fixed yearly cash - Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.7.2. One-time cash payment

Location	Min	Max	Mean	Median	Count
Ahmedabad	150000	150000	150000	150000	6
Bengaluru	50000	1050000	446191	400000	96
Chennai	50000	350000	150000	50000	3
Delhi NCR	50000	1050000	426711	350000	94
Hyderabad	100000	900000	462778	200000	9
Kolkata	350000	425000	418750	425000	12
Mumbai	50000	1050000	374806	300000	120
Navi Mumbai	400000	400000	400000	400000	5
Others	150000	1800000	685294	600000	17
Pune	30000	800000	302652	200000	11
Grand Total					**373**

Table 5.7.2: Location wise classification of one-time cash payment – Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.7.3. Total guaranteed cash component

Location	Min	Max	Mean	Median	Count
Ahmedabad	1300000	2555239	2028960	2284480	10
Bengaluru	1000000	3608900	2499526	2416525	131
Chennai	1362372	3452528	2365355	2180352	6
Delhi NCR	1300000	3634632	2476640	2400000	146
Hyderabad	1500000	3450000	2372213	2301283	12
Kolkata	1600000	2930009	2522072	2930009	17
Mumbai	1500000	3608900	2405565	2400000	187
Navi Mumbai	1200000	2150000	2003999	2150000	7
Others	1300000	3600000	2157304	1947674	33
Pune	1400000	2868077	2214409	2426004	32
Grand Total					**581**

Table 5.7.3: Location wise classification of total guaranteed cash component - Domestic

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.7.4. Maximum earning potential

Location	Min	Max	Mean	Median	Count
Ahmedabad	1300000	3005979	2302580	2684480	10
Bengaluru	1150000	4188900	2785337	2741525	131
Chennai	1764000	4436528	2894665	2388852	6
Delhi NCR	1400000	4586528	2797894	2600000	146
Hyderabad	1500000	4256230	2643252	2558750	12
Kolkata	1680000	4188900	3138219	3570009	17
Mumbai	1500000	4586528	2741220	2650000	187
Navi Mumbai	1500000	2400000	2266570	2400000	7
Others	1300000	3600000	2427797	2347674	33
Pune	1500000	3200000	2526377	2850004	32
Grand Total					**581**

Table 5.7.4: Location wise classification of maximum earning potential - Domestic

5.8. Sector wise classification of salary – International (USD)

5.8.1. Fixed yearly cash component

Sector	Min	Max	Mean	Median	Count
Consulting	94163	94163	94163	94163	1

Table 5.8.1: Sector wise classification of fixed yearly cash component-International

5.8.2. One-time cash payment

Sector	Min	Max	Mean	Median	Count
Consulting	-	-	-	-	-

Table 5.8.2: Sector wise classification of one-time cash payment-International

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.8.3. Total guaranteed cash component

Sector	Min	Max	Mean	Median	Count
Consulting	94163	94163	94163	94163	1

Table 5.8.3: Sector wise classification of total guaranteed cash payment-International

5.8.4 Maximum earning potential

Sector	Min	Max	Mean	Median	Count
Consulting	113000	113000	113000	113000	1

Table 5.8.4: Sector wise classification of maximum earning potential- International

5.9. Function wise classification of salary – International (USD)

5.9.1 Fixed yearly cash component

Function	Min	Max	Mean	Median	Count
Sales & Marketing	94163	94163	94163	94163	1

Table 5.9.1:Function wise classification of fixed yearly cash component-International

5.9.2. One-time cash payment

Function	Min	Max	Mean	Median	Count
Sales & Marketing	-	-	-	-	-

Table 5.9.2: Function wise classification of one-time cash payment-International

5.9.3. Total guaranteed cash component

Function	Min	Max	Mean	Median	Count
Sales & Marketing	94163	94163	94163	94163	1

Table 5.9.3: Function wise classification of total guaranteed cash payment-International

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

5.9.4 Maximum earning potential

Function	Min	Max	Mean	Median	Count
Sales & Marketing	113000	113000	113000	113000	1

Table 5.9.4: Function wise classification of maximum earning potential- International

5.10. Location wise classification of salary – International (USD)

5.10.1 Fixed yearly cash component

Location	Min	Max	Mean	Median	Count
Germany	94163	94163	94163	94163	1

Table 5.10.1:Location wise classification of fixed yearly cash component-International

5.10.2. One-time cash payment

Location	Min	Max	Mean	Median	Count
Germany	-	-	-	-	-

Table 5.10.2: Location wise classification of one-time cash payment-International

5.10.3. Total guaranteed cash component

Location	Min	Max	Mean	Median	Count
Germany	94163	94163	94163	94163	1

Table 5.10.3: Location wise classification of total guaranteed cash payment-International

5.10.4 Maximum earning potential

Location	Min	Max	Mean	Median	Count
Germany	113000	113000	113000	113000	1

Table 5.10.4: Location wise classification of maximum earning potential- International

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai

6. Other details

Sl. No.	Parameter	Number
1	Total Pre-Placement Offers Awarded	224
	1a Through Summer Internships	224
2	Total Pre-Placement Offers Accepted	224

Table 6.1: Details regarding pre-placement offers (PPO)

7. Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards Revision 2.2.

The instances where the report deviates from the standards and the reasons for them are mentioned below:

Deviation from standards	Reason
-	-

Table 7.1: List of deviations from standards with reasons

For XLRI- Xavier School of Management
Placement Convenor
Prof A. Kanagaraj

For B2K Analytics, Mumbai